

Land Year To Date Sales Information

Comparing 1/1/2008 thru 4/30/2008 with 1/1/2007 thru 4/30/2007

| Area | Number of Sales | | | | Average Sales Price | | | Median Sales Price | | | Total Dollar Volume | | |
|----------------------------------|-------------------|--------------|---------------|-----------|---------------------|----------------------|----------------|--------------------|---------------------|----------------|---------------------|---------------------|----------------|
| | Current YTD Sales | Year Ago YTD | Changes Units | Changes % | Current YTD Average | Year Ago YTD Average | Percent Change | Current YTD Median | Year Ago YTD Median | Percent Change | Current YTD Volume | Year Ago YTD Volume | Percent Change |
| Central | 2 | 38 | -36 | -95% | \$272,500 | \$419,161 | -35% | \$272,500 | \$338,750 | -20% | \$545,000 | \$15,928,115 | -97% |
| Haiku | 8 | 5 | 3 | 60% | \$560,375 | \$371,000 | 51% | \$435,000 | \$350,000 | 24% | \$4,483,000 | \$1,855,000 | 142% |
| Hana | 2 | 0 | 2 | N/A | \$472,000 | \$0 | N/A | \$472,000 | \$0 | N/A | \$944,000 | \$0 | N/A |
| Kaanapali | 4 | 9 | -5 | -56% | \$877,000 | \$823,722 | 6% | \$889,000 | \$750,000 | 19% | \$3,508,000 | \$7,413,500 | -53% |
| Kahakuloa | 0 | 0 | 0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Kapalua | 0 | 3 | -3 | -100% | \$0 | \$1,796,667 | -100% | \$0 | \$1,775,000 | -100% | \$0 | \$5,390,000 | -100% |
| Kaupo | 0 | 0 | 0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Kihei | 4 | 4 | 0 | 0% | \$561,750 | \$1,218,750 | -54% | \$515,000 | \$620,000 | -17% | \$2,247,000 | \$4,875,000 | -54% |
| Kula/Ulupalakua/Kanaio | 5 | 4 | 1 | 25% | \$662,600 | \$1,081,250 | -39% | \$700,000 | \$940,000 | -26% | \$3,313,000 | \$4,325,000 | -23% |
| Lahaina | 2 | 11 | -9 | -82% | \$1,740,000 | \$1,605,455 | 8% | \$1,740,000 | \$1,650,000 | 5% | \$3,480,000 | \$17,660,000 | -80% |
| Lanai | 0 | 2 | -2 | -100% | \$0 | \$552,500 | -100% | \$0 | \$552,500 | -100% | \$0 | \$1,105,000 | -100% |
| Makawao/Olinda/Haliimaile | 1 | 1 | 0 | 0% | \$1,700,000 | \$525,000 | 224% | \$1,700,000 | \$525,000 | 224% | \$1,700,000 | \$525,000 | 224% |
| Molokai | 3 | 5 | -2 | -40% | \$265,000 | \$436,900 | -39% | \$290,000 | \$137,000 | 112% | \$795,000 | \$2,184,500 | -64% |
| Nahiku | 0 | 0 | 0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Napili/Kahana/Honokowai | 1 | 1 | 0 | 0% | \$425,000 | \$1,200,000 | -65% | \$425,000 | \$1,200,000 | -65% | \$425,000 | \$1,200,000 | -65% |
| Olowalu | 14 | 1 | 13 | 1300% | \$1,284,286 | \$1,395,000 | -8% | \$1,295,000 | \$1,395,000 | -7% | \$17,980,000 | \$1,395,000 | 1189% |
| Pukalani | 0 | 0 | 0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Spreecklesville/Paia/Kuau | 0 | 0 | 0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A | \$0 | \$0 | N/A |
| Wailea/Makena | 2 | 4 | -2 | -50% | \$2,925,000 | \$2,087,500 | 40% | \$2,925,000 | \$1,912,500 | 53% | \$5,850,000 | \$8,350,000 | -30% |
| Maui Summary: | 48 | 88 | -40 | -45% | \$943,125 | \$820,524 | 15% | \$821,500 | \$521,240 | 58% | \$45,270,000 | \$72,206,115 | -37% |